



Prince Resorts Hawaii

2022 PRINCE PREMIER CORPORATE PROGRAM

Hawaii Life Real Estate Brokers

This Agreement ("Agreement") made on November 24, 2021 ("Effective Date") is between Hawaii Life Real Estate Brokers as the entity designated as the buyer ("Buyer") and Hawaii Prince Hotel Waikiki LLC dba: Prince Waikiki and the Mauna Kea Resort LLC dba The Westin Hapuna Beach Resort and the Mauna Kea Beach Hotel as the entities designated as the hotel ("Hotel").

TERMS OF AGREEMENT:

Subject of Agreement: The subject of this Agreement is between the parties defined above concerning the provision of rates at the Hotel for accommodation of guests granted by the Hotel to the Buyer under the terms of this Agreement.

Term: The term of this Agreement will be from January 3, 2022 through December 31, 2022 and subject to termination by either party at any time.

PRINCE WAIKIKI ROOM RATES:

- The room rates will apply through the term of this Agreement as outlined.
- The rates set forth are in U.S. dollars and based on single or double occupancy.
- Additional 3rd or 4th persons 18 years old and over will be assessed an additional person's fee.
- Additional 3rd or 4th persons 17 years old and under are complimentary if utilizing existing bedding.
- Maximum of up to 3 to 4 persons to a room based on room category at Prince Waikiki.
- Rates do not apply for group bookings defined as 10 or more rooms travelling together occupied on the same night(s).
- Rates are subject to prevailing Hawaii General Excise (4.712%) and Transient Accommodations Tax (10.25%) currently at 14.962% (subject to change at any time).
- Should taxes or fees change, Hotel will provide written notice to Buyer and any changes to taxes or fees for all existing and new reservations will be payable to Hotel.

PRINCE WAIKIKI HOTEL FEES:

- Prince Waikiki: Parking Fees - \$30.00 + tax for self-parking and \$38.00 + tax for valet parking daily
- Prince Waikiki: Additional 3rd or 4th charge: \$75.00 + taxes per additional guest (includes extra bed in applicable categories). 3rd or 4th person charge subject to both general excise and transient accommodations taxes.
- Porterage: \$14.50 + taxes per person, roundtrip (optional). Porterage fees are subject to both general excise and transient accommodations taxes.
- Housekeeping Gratuity: \$5.00 per room per day (optional/suggested)
- Room drop fees: \$3.00 per room, inside; \$2.00 per room, outside
- Hotel Fees are subject to change at any time. Hotel will advise Buyer of any change in advance.

PRINCE WAIKIKI MINIMUM ROOM NIGHT REQUIREMENTS:

Room night requirements have been waived for 2022.

CORPORATE RATES – PRINCE WAIKIKI:

CATEGORIES	SEASON ONE (01/03/22-05/31/22)	SEASON TWO (06/01/22-08/15/22)	SEASON THREE (08/16/22-12/22/22)	SEASON FOUR (12/23/22-12/31/22)
Ocean View	\$220	\$250	\$220	BAR
Ocean Front Harbor	\$235	\$265	\$235	BAR
Ocean Front	\$250	\$280	\$250	BAR
Ocean Front Premier	\$275	\$305	\$275	BAR
Prince Waikiki Club	\$335	\$365	\$335	BAR
Ocean View – 1 Bedroom Suite	\$435	\$465	\$435	BAR
Ocean Front – 1 Bedroom Suite	\$535	\$565	\$535	BAR
Ocean Front - 2 Bedroom Suite	\$635	\$665	\$635	BAR
Lanai Suite	\$935	\$965	\$935	BAR
Golf Rate, 18 Holes	\$96	\$96	\$96	\$96

INCLUSIONS:

In addition to Hotel amenities/services, Buyer will receive the following corporate inclusions:

- No resort charge (Standard charge – \$37.00 + taxes per day, subject to change); however, the following resort charge inclusions will apply:
 - Complimentary Internet connections, in-room and within lobby and pool areas
 - In-room coffee and tea, replenished daily
 - (2) bottles of water per room, replenished daily
 - Daily fitness classes
 - Access to 7,000+ publications using PressReader
 - 10% discount off retail in Abiste
 - 10% off couples massage (any duration), 10% off any single 90 minute service, 10% off retail, with any spa service from Naio Bliss Spa
 - Complimentary local and toll-free calls
 - Complimentary 60 minutes of International phone calls daily per room
 - 10% off all private and semi-private tennis lessons at Hawaii Prince Golf Club
 - Ala Moana Shopping Center Premier Shopping Pass
- Daily continental breakfast for 1 per room, per day in 100 Sails Restaurant & Bar
Additional breakfasts may be purchased at the existing menu prices; breakfast buffet, or ala carte menus are available. Breakfast fees and menus subject to change at any time at Hotel's discretion. (Not valid for room service)
- Complimentary Self-Parking for (1) vehicle per room (Standard self-parking fee \$30.00 + tax)
- Complimentary 50 pages of printing/faxing in Library per stay, per room.
- Complimentary room rental of 100 Sails Restaurant & Bar Private Dining Room, based on availability and 48 hours advance notice. (Food and beverage not included); For reservations of the Private Dining Room, call (808) 944-4494. Reservations may be confirmed one week prior to event. This is valid for the breakfast or lunch meal period only.
- Bonus airlines miles (1 night stay = 500 miles, 2 or more night stay = 1,000 miles with one of our airline partners – United Airlines or American Airlines). Guest must be a Prince Preferred member to qualify.
- Last room availability

Hawaii Life Real Estate Brokers
 Page 3 of 9
 November 24, 2021

BOOKING METHOD:

Designated Travel Agency:

- Only authorized agencies listed below will be allowed to book this corporate program on behalf of the company.
- Corporate Rates will be available for designated agencies to book via GDS, email, website or by telephone
- Agents must disclose their IATA number at time of booking.
- A 10% commission will be extended to all bookings booked through the designated travel agency.

TRAVEL AGENCY NAME:	
TRAVEL AGENCY ADDRESS:	
IATA:	GDS PROVIDER/SYSTEM:
GDS ACCESS CODE:	PSEUDO CITY CODE:
MAIN CONTACT FIRST/LAST NAME:	
TITLE:	
PHONE:	FAX:
E-MAIL:	

RESERVATIONS:

Reservations will be accepted on an availability basis and may be booked by the following:

- Telephone: (855) 622-7558 or (808) 944-4422
- E-mail: reservations@princewaikiki.com
- Website: www.princewaikiki.com using your corporate code which will be provided once a signed agreement has been executed.

BOOKING INFORMATION:

- Buyer will provide Hotel with the following information when confirming reservations:
- Guest First/Last Name (salutation if available)
- Total Number of Persons (adults and children/infants with ages)
- Dates/Room Category + Bed Type/Rate Requested
- Any Special Titles/Ranking (for VIP bookings if applicable/available)
- Flight Arrival/Departure Information (airline/flight/times)

GUARANTEE:

A one-night deposit normally required at the time of booking for Hotel will be waived for corporate bookings. A credit card must be provided as a guarantee at the time of booking.

CHECK-IN/CHECK OUT TIME:

Guest Check In time will be 3:00pm and Check Out time 12:00pm (Hawaii Standard Time).

EARLY CHECK-IN/LATE CHECK OUT:

Requests for early check-in and late check-out will be based on Hotel's availability at time of arrival/departure.

Hawaii Life Real Estate Brokers
Page 4 of 9
November 24, 2021

CANCELLATION:

If cancellations are received within 48 hours prior to arrival, a one-night room and tax charge will be assessed.

NO-SHOW:

If a no-show occurs, a one-night room and tax charge will be assessed.

SEASON 4 – HOLIDAY POLICY PERIOD:

- 2022 Holiday Policy Period: The dates of December 23, 2022 – December 31, 2022 (“Year-End Periods”) will be subject to separate cancellation and policies. All other standard Hotel policies as outlined on this agreement will remain the same.
- Rates: Please contact Prince Waikiki Reservations Department for rates over the year-end period. Best Available Rates (BAR) will be available to book based on hotel's availability at time of booking request.
- Minimum Night Stay: A minimum four night stay will be required for any reservations booked within the 2022 Year End Period.
- Deposit: A deposit of four nights room and tax will be due at time of booking.
- Cancellation: Any cancellations for reservations made from time of booking to October 31, 2022 will be eligible for a full refund. Any cancellations from November 1, 2022 will incur a four night room and tax penalty.

PET POLICY

Prince Waikiki is a dog-friendly hotel and welcomes dogs up to 25 lbs. The following will apply:

- One time sanitization fee of \$250.00 plus tax per room
- Dogs only (unless a service pet with valid documentation or an emotional support pet)
- Pets must always be on a leash in public places.
- Guests/Owners must always pick up after their pets.
- Pets will not be allowed in the pool, restaurants or function rooms (unless a service or emotional support pet).

In-house pets must be supervised at all times. If leaving your pet in the guestroom unattended, the pet must be placed in a kennel by the guest/owner. Housekeeping also reserves the right to not enter a guest's room should a pet be left in the room unattended or not placed in a kennel.

Hawaii Life Real Estate Brokers
 Page 5 of 9
 November 24, 2021

THE WESTIN HAPUNA BEACH RESORT AND MAUNA KEA BEACH RESORT ROOM RATES

- The room rates will apply through the term of this Agreement as outlined.
- The rates set forth are in U.S. dollars and based on single or double occupancy.
- Additional 3rd person 18 years old and over will assess an additional person's fee.
- Additional 3rd or 4th persons 17 years old and under are complimentary if utilizing existing bedding.
- Maximum of 3 adults to a room for The Westin Hapuna Beach Resort and The Mauna Kea Beach Hotel.
- Rates do not apply for group bookings defined as 10 or more rooms travelling together occupied on the same night(s).
- Rates are subject to prevailing Hawaii General Excise (4.712%) and Transient Accommodations Tax (10.25%) currently at 14.962% (subject to change at any time).
- Should taxes or fees change, Hotel will provide written notice to Buyer and any changes to taxes or fees for all existing and new reservations will be payable to Hotel.

THE WESTIN HAPUNA BEACH RESORT AND MAUNA KEA BEACH HOTEL FEES:

- The Westin Hapuna Beach Resort: Parking Fees - \$30.00 + tax for self-parking and \$30.00 + tax for valet parking
- The Mauna Kea Beach Hotel: Parking Fees - \$25.00 + tax for self-parking and \$30.00 + tax for valet parking
- The Westin Hapuna Beach Resort: Additional 3rd person charge: \$75.00 + taxes (includes extra bed in applicable categories)
- The Mauna Kea Beach Hotel: Additional 3rd person charge: \$95.00 + taxes (includes extra bed in applicable categories)
- Porterage: \$11.50 including taxes per person, roundtrip (optional). Porterage fees are subject to both general excise tax and transient accommodations tax.
- Housekeeping Gratuity: \$5.00 per room per day (optional/suggested)
- The above Hotel Fees are subject to change and do not include the prevailing Hawaii State general excise tax currently at 4.712% taxes (subject to change) or Transient Accommodations tax (10.25%).

CORPORATE RATES – THE WESTIN HAPUNA BEACH RESORT:

CATEGORIES	SEASON ONE* (1/2/22-12/17/22)	SEASON TWO (12/18/22-12/31/22)
Partial Ocean View	\$499	BAR
Ocean View	\$549	BAR
Premier Ocean View	\$599	BAR

*Black-out dates February 26, 2022 – March 2, 2022 inclusive.

THE WESTIN HAPUNA BEACH RESORT INCLUSIONS:

In addition to Hotel amenities/services, Buyer will receive the following corporate inclusions:

- No resort charge (Standard charge – \$37.00 + taxes per day, subject to change)
- Complimentary high speed Internet access daily
- Complimentary self-parking (Standard charge \$30.00 + tax per day)

RESERVATIONS:

Reservations will be accepted on an availability basis. All reservations may be booked by the following

Telephone: Mauna Kea Legacy Reservation Desk: (877) 880-6524

Website: www.westinhapunabeach.com

Hawaii Life Real Estate Brokers
 Page 6 of 9
 November 24, 2021

THE WESTIN HAPUNA BEACH RESORT PET POLICY

The Westin Hapuna Beach Resort is a dog-friendly hotel and welcomes dogs up to 25 lbs. The following will apply:

- Dogs only (unless a service pet with valid documentation or an emotional support pet)
- Pets must always be on a leash in public places.
- Guests/Owners must always pick up after their pets.
- Pets will not be allowed in the pool, restaurants or function rooms (unless a service or emotional support pet).

In-house pets must be supervised at all times. If leaving your pet in the guestroom unattended, the pet must be placed in a kennel by the guest/owner. Housekeeping also reserves the right to not enter a guest's room should a pet be left in the room unattended or not placed in a kennel.

CORPORATE RATES – MAUNA KEA BEACH HOTEL:

CATEGORIES	SEASON ONE* (1/2/22-12/17/22)	SEASON TWO (12/18/22-12/31/22)
Golf Vista	\$599	BAR
Ocean View	\$699	BAR
Ocean Front Deluxe	\$899	BAR

*Black-out dates February 26, 2022 – March 2, 2022 inclusive.

MAUNA KEA BEACH HOTEL INCLUSIONS:

In addition to Hotel amenities/services, Buyer will receive the following corporate inclusions:

- No resort charge
- Complimentary self-parking (Standard charge \$30.00 + tax per day)

RESERVATIONS:

Reservations will be accepted on an availability basis. All reservations may be booked by the following

Telephone - Mauna Kea Legacy Reservation Desk: 877-880-6524

Website – www.maunakeabeachhotel.com

BOOKING INFORMATION:

Buyer will provide Hotel with the following information when confirming reservations:

- Guest First/Last Name (salutation if available)
- Total Number of Persons (adults and children/infants with ages)
- Dates/Room Category + Bed Type/Rate Requested
- Any Special Titles/Ranking (for VIP bookings if applicable/available)
- Flight Arrival/Departure Information (airline/flight/times)

GUARANTEE:

A one-night deposit normally required at the time of booking for Hotel will be waived for corporate bookings. A credit card must be provided as a guarantee at the time of booking.

CHECK-IN/CHECK OUT TIME:

Guest Check In time will be 4:00pm and Check Out time 12:00pm (Hawaii Standard Time).

EARLY CHECK-IN/LATE CHECK OUT:

Requests for early check-in and late check-out will be based on Hotel's availability at time of arrival/departure.

Hawaii Life Real Estate Brokers
Page 7 of 9
November 24, 2021

CANCELLATION:

If cancellations are received within 48 hours prior to arrival, a one-night's room and tax charge will be assessed.

NO-SHOW:

If a no-show occurs, a one-night's room and tax charge will be assessed.

SEASON 4 – HOLIDAY POLICY PERIOD – THE WESTIN HAPUNA BEACH RESORT:

- 2022 Holiday Policy Period: The dates of December 18, 2022 – December 31, 2022 ("Year-End Period") at the Westin Hapuna Beach Resort will be subject to separate cancellation and policies. All other standard Hotel policies as outlined on this agreement will remain the same.
- Rates: Please contact Mauna Kea Resort Reservations Department for rates over the year-end period. Best Available Rates (BAR) will be available to book based on hotel's availability at time of booking request.
- Deposit: A deposit of two-night room and tax will be due at time of booking.
- Cancellation: Any cancellations for reservations made from time of booking to October 31, 2022 will receive a full deposit refund. Any cancellations from November 1, 2022 will incur a two-night room and tax penalty.

SEASON 4 – HOLIDAY POLICY PERIOD – THE MAUNA KEA BEACH HOTEL

- 2022 Holiday Policy Period: The dates of December 18, 2022 – December 31, 2022 ("Year-End Period") at the Mauna Kea Beach Hotel will be subject to separate cancellation and policies. All other standard Hotel policies as outlined on this agreement will remain the same.
- Rates: Please contact Mauna Kea Resort Reservations Department for rates over the year-end period. Best Available Rates (BAR) will be available to book based on hotel's availability at time of booking request.
- Deposit: A deposit of two-night room and tax will be due at time of booking. Full prepayment is due by August 1, 2022.
- Minimum Night Stay: A minimum eight-night stay will be required for any reservations booked within the 2022 Year End Period.
- Cancellation: Any cancellations for reservations made from time of booking to July 31, 2022 will receive a full deposit refund. Any cancellations from August 1, 2022 will incur a full stay room and tax penalty.

MAUNA KEA BEACH HOTEL PET POLICY

No pets allowed. Service pets only with valid documentation.

MISCELLANEOUS:

- Confidentiality: Buyer will not disclose Hotel Confidential Information to any third party (except with respect to travel agents providing travel management services to Buyers who have signed agreements requiring them to keep the Hotel Confidential Information confidential and to not use or disclose it to third parties or for their own benefit). Hotel Confidential Information shall include but not be limited to the terms of this Agreement, Hotel's non-published, prospective and current service offerings and rates.
- Termination: Either entity may terminate this Agreement without cause upon thirty (30) days written notice to the other entity. Any pending balance by the Buyer must be settled within thirty (30) days of contract termination.
- Jurisdiction and Governing Law: This Agreement shall be governed by and construed in accordance with the laws of the State of Hawaii applicable to contracts entered into and wholly to be performed in the State of Hawaii, without any regard to any choice of law principals. The parties submit to the jurisdiction of the courts of the State of Hawaii and the United States District Court of the District of Hawaii

Hawaii Life Real Estate Brokers
Page 8 of 9
November 24, 2021

MISCELLANEOUS: (continued)

- **Compliance with Laws:** Buyer will comply with all applicable foreign and domestic laws, codes, regulations, ordinances and rules with respect to your obligations under this Agreement and the services to be provided by you hereunder, including but not limited to any laws and regulations governing package and tour travel operators/organizers. Buyer represents, warrants and agrees that they are currently and will continue to be for the term of this Agreement, in compliance with all applicable local, state, federal regulations or laws, including but not limited to, all provisions of the Patriot Act and regulations or requests of the U.S. Department of Homeland Security and the Office of Foreign Assets Control in the U.S. Department of the Treasury.
- **Indemnification:** To the fullest extent permitted by law, Buyer agrees to protect, indemnify, defend and hold harmless the Hotel and the Hotel's Owner and their respective owners, managers, partners subsidiaries, affiliates, officers, directors, employees and agents (collectively, the "Hotel Indemnified Parties") from and against any and all claims, losses or damages to persons or property, governmental charges or fines, penalties and costs (including reasonable attorney's fees)(collectively "Claim(s)"), in any way arising out of or relating to the Agreement, and regardless of negligence, including, but not limited to Claims arising out of the sole negligence, gross negligence or intentional misconduct of the Hotel Indemnified Parties.
- **Attorney's Fees:** If any legal action or any other proceeding is brought for the enforcement of this Agreement, or because of an alleged dispute, breach, default or misrepresentation in connection with any of the provisions of this Agreement, the successful or prevailing party or parties shall be entitled to recover reasonable attorney's fees and other costs incurred in the action or proceeding, in addition to any other relief to which it or they may be entitled.
- **Non-Assignment:** Buyer shall not assign, transfer or convey its rights in this Agreement to any third party without the prior written consent of the Hotel, which may be denied in its sole discretion. Any transfer of the ownership of or controlling interest in Buyer or Buyer's business, including any sale of assets, sale of stock, merger or consolidation, shall constitute an assignment.
- **Force Majeure:** If any performance or condition required to be completed by either party under the terms of this Agreement is delayed by war, riots, insurrection, earthquake, fire, flood, hurricane, Acts of God, emergencies, governmental ruling, regulation or law, general transportation, shipping strikes or by other circumstances of a similar nature or disaster beyond the control of the affected entity, the time for the completion of such performance or such condition shall be extended by a time period equal to the duration of such delay.
- **No Third-Party Benefits:** This Agreement is not intended, and shall not be deemed or construed to, confer any rights, power or privileges on any person, firm, partnership, corporation or other entity not a party hereto.
- **Entire Agreement.** This Agreement constitutes the entire agreement of the parties pertaining to the subject matter herein contained and supersedes all prior and contemporaneous agreements, representations and understandings of the parties. This Agreement shall not be amended except by writing executed by the parties.

Hawaii Life Real Estate Brokers
Page 9 of 9
November 24, 2021

AGREED TO BY:

Hawaii Life Real Estate Brokers

Company

2895 Kalakaua Avenue #1008

Address

Honolulu, HI 96815

City, State, ZIP Code

Rhonda Lee Hay

Printed Name/Title

808-870-7400

Phone

Fax

rhonda@hawaiilife.com

Email Address

Rhonda Lee Hay

12/16/2021

0151254D581741A

Authorized Signature/Date

COUNTERSIGNED AND ACCEPTED BY:

Prince Resorts Hawaii

Company

100 Holomoana Street

Address

Honolulu, HI 96815

City, State, Zip Code

Cora H. Kim/Sales Manager

Printed Name/Title

#808-943-4147

#808-943-4158

Phone

Fax

c.kim@princehawaii.com

Email Address

Cora H. Kim

12/16/2021

BA707505274E4C8

Authorized Signature/Date