# HAWAILLEE

A





Design and Marketing Guidelines





Our Global Luxury Affiliate Membership begins with Hawai'i Life's exclusive statewide membership with Forbes Global Properties<sup>™</sup>, a luxury real estate marketplace, marketing platform, and member network led by top-tier brokerages in key global markets.

As a Founding member, Hawai'i Life has a key ownership stake in this exclusive new international network, in addition to a seat on the Forbes Global Properties Board of Directors.

Hawai'i Life will continue to remain true to our core values, principles, style, and independence. Forbes Global Properties did not purchase Hawai'i Life. This is a powerful connection, and an alliance. Our usage of the Forbes Global Properties brand must clearly and consistently communicate the nature and hierarchy of the relationship.

This is an *internal* document that provides examples, standards, and information on the integration of Forbes Global Properties with Hawai'i Life marketing.

# Terms and Conditions

Hawaii Life employees are prohibited from using the Forbes Global Properties service, marketing and logo marks without a signed membership contract agreeing to the terms and conditions outlined in the contract.

Contact Rhonda Lee Hay, Director of Operations, for information





**GLOBAL PROPERTIES** 

#### Clarity. Consistency. Hierarchy.

Hawai'i Life is our company, our brand. We are an exclusive member of Forbes Global Properties. This relationship must be clearly communicated graphically and literally across all marketing in a manner that is easy for our clients and public to understand. The following disclaimer may be included: "Hawai'i Life is an exclusive member of Forbes Global Properties." Also, per DCCA regulations we must always clearly state our registered brokerage is "Hawai'i Life."









DON'T





### Logo Lock-up Configurations

Ð

HAWAI'I LIFE

**Forbes** 

**GLOBAL PROPERTIES** 

Hawai'i Life and Forbes Global Properties brands may be used in a variety of configurations depending on the purpose, media and design. The objectives remain consistent; to clearly communicate the affiliate relationship and represent of both brands. The logo can be used in the color versions presented on this page.



# HAWAI'I LIFE



1. Use an all black logo lock-up to improve legibility in small use cases such as email signatures.

## HAWAI'I LIFE Forbes

1. Improperly lock up the Hawai'i Life icon with the Forbes Global Properties logo.

2. Do not alter color combinations.

# Hawai'i Life is a *member* of Forbes Global Properties, not a franchisee, partner, or affiliate.

#### DO

- 1. Refer to Hawai'i Life as a:
- "Forbes Global Properties member"
- "exclusive member of Forbes Global Properties"
- "exclusive/proud member of Forbes Global Properties in Hawai'i"
- 2. Use one of the disclaimers below on your company website and marketing materials:
  - "Hawai'i Life is an exclusive member of Forbes Global Properties. Forbes<sup>®</sup> is a registered trademark used under license."
  - "Hawai'i Life is an exclusive member of Forbes Global Properties in Hawai'i. Forbes<sup>®</sup> is a registered trademark used under license."

#### DON'T

- Forbes Global Properties Hawai'i Forbes Hawai'i Life
- Properties. Hawai'i Life & Forbes

#### *Abbreviations*

Never use "FGP" or "Forbes" when referring to Forbes Global Properties. When referencing forbesglobalproperties.com, it must always appear in lower case with no spaces and no "www."

## *Tone of Voice*

Headlines and key messaging should be clear, confident, concise, and informative. Property descriptions and body copy should avoid flowery language and tell a story that engages and delights readers.

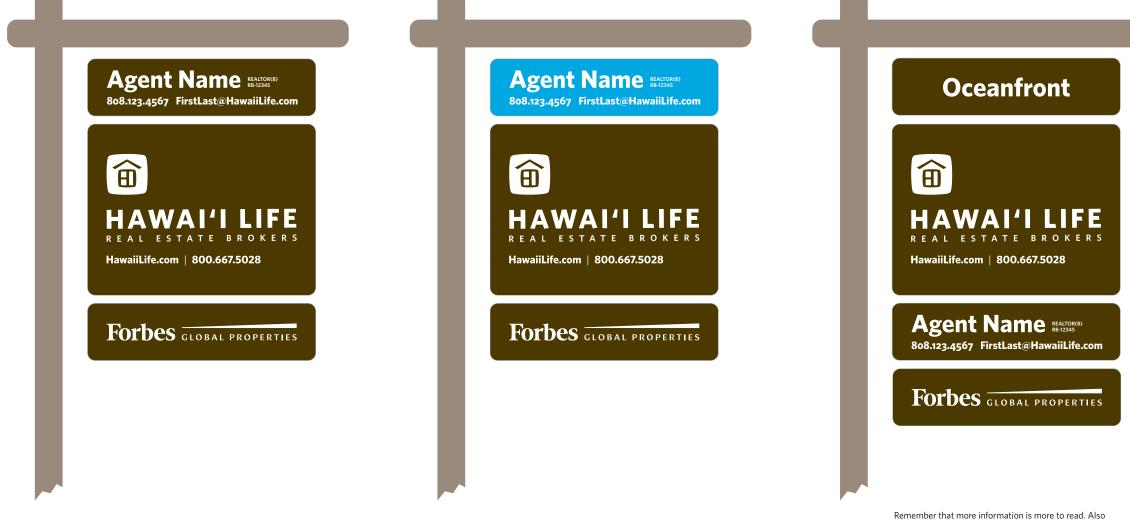
### Co-branding & Writing Style

How to describe Hawai'i Life's membership with Forbes Global Properties

1. Don't use "Forbes" or "Forbes Global Properties" in our trade or doing-business-as (DBA) name.

2. Don't use a backslash or ampersand with our company name and Forbes or Forbes Global

Hawai'i Life / Forbes Global Properties



#### Hawai'i Life Signs and Riders with Forbes Global Properties

Flexible, modular system allows combinations of information. Forbes Global Properties information works with existing signage. Design can be adapted for our high-wind system and custom signage.

Remember that more information is more to read. Also multiple riders tend to sway in the wind.



# HAWAI'I LIFE

# **Agent Name**

REALTOR(B), RB-20563

808.123.4567 | Agent.HawaiiLife.com FirstLast@HawaiiLife.com



HawaiiLife.com | 800.667.5028

24" x 30" panel design

# Three days.

Properties like this sell quickly. Call us and be ready to act on future deals.

# **Agent Name**

808.123.4567 | Agent.HawaiiLife.com FirstLast@HawaiiLife.com



Forbes CLOBAL PROPERTI

HawaiiLife.com | 800.667.5028

Forbes

#### **Custom Signage**

Design can be adapted for larger panels and specific properties or developments. Common sizes are 24" x 24", 24" x 30" or 20" x 28". Custom sizes are available.

# HAWAI'I LIFE

# **Agent Name**

REALTOR(B), RB-20563

808.123.4567 | FirstLast@HawaiiLife.com

Forbes

HawaiiLife.com | 800.667.5028

# î HAWAI'I LIFE

#### **Agent Name** REALTOR(B) RB-20563

808.123.4567 | FirstLast@HawaiiLife.com

LUXURY PORT OLIO HawaiiLife.com INTERNATIONAL"

800.667.5028

24" x 18" panel design, brokerage and personalized versions



î HAWAI'I LIFE

Forbes GLOBAL PROPERTIES

î HAWAI'I LIFE

HOUSE ->

Forbes GLOBAL

#### **Open House Signs**

Hawai'i Life and Forbes Global Properties Marketing Guidelines | ©Hawai'i Life Real Estate Brokers | page 9

# **OPEN HOUSE**

#### **Agent Name** REALTOR-BROKER, RB-12345

808.123.4567 | Agent@HawaiiLife.com

## î HAWAI'I LIFE

Forbes GLOBAL PROPERT

## Agent Name REALTOR(B), RB-12345

808.123.4567 FirstLast@HawaiiLife.com

Hawai'i Life Real Estate Brokers 1215 Hunakai Street, Suite 200 Honolulu, HI 96816 HawaiiLife.com

Ê

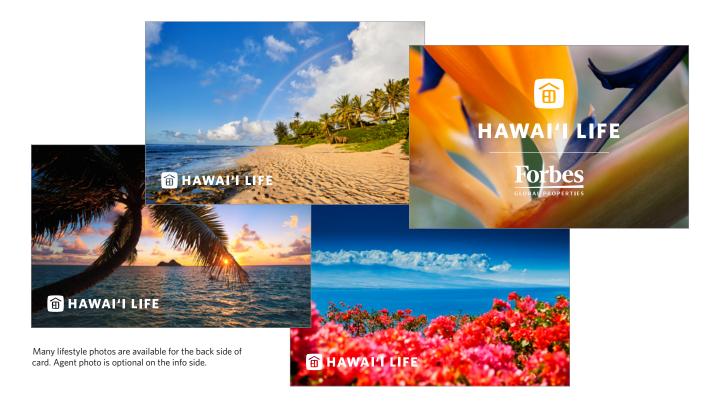
Forbes



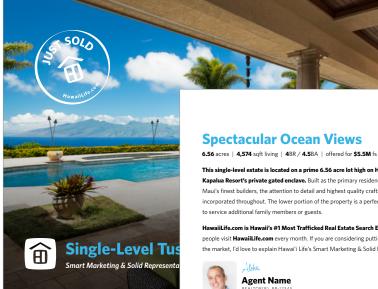
Agent Name REALTOR(B), RB-12345

808.123.4567 FirstLast@HawaiiLife.com

Hawai'i Life Real Estate Brokers OFFICE LOCATION | RB-19928 1215 Hunakai Street, Suite 200 Honolulu, HI 96816 HawaiiLife.com



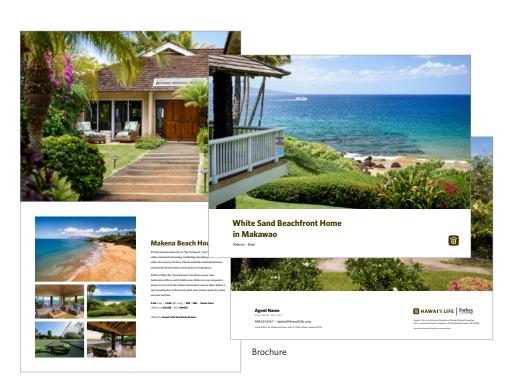
#### **Business Card Options**



Postcard

This single-level estate is located on a prime 6.56 acre lot high on Honolua Ridge, Kapalua Resort's private gated enclave. Built as the primary residence of one of West Maui's finest builders, the attention to detail and highest quality craftsmanship is incorporated throughout. The lower portion of the property is a perfect site for an Ohana to service additional family members or guests. HawaiiLife.com is Hawaii's #1 Most Trafficked Real Estate Search Engine. Over 270K people visit HawaiiLife.com every month. If you are considering putting your property on the market. I'd love to explain Hawai'i Life's Smart Marketing & Solid Representation. 808.123.4567 | Agent@H HAWAI'I LIFE HawaiiLife.com Forbes

Hawai'i Life Real Estate Brokers 161 Wailea Ike Place Suite C-103B Wailea, HI 96753





#### **Factual Header or Open House**

Selling Point or Property Address





Quality built custom home in the popular, upscale Kona neighborhood of Wainani Estates. Designed with clean lines and high end, modern finishes this home stands out from the competition. The large, custom etched glass double doors introduce you to the spacious great room. Slide the extra large Fleetwood pocket sliding doors into the walls to open the living room to the lanai and out to views of the pacific. You'll feel relaxed and rejuvenated by the warm tones and attention to detail that make this home unique.



MORE INFO

FirstLast@Haw 808.123.4567

#### HAWAI'I LIFE Forbes

© Hawaii Life Real Estate Brokers, RB-19928 | 800-370-3848 | H view in browser | forward this email | unsubscribe





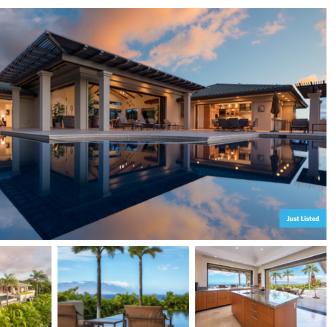
Agent Name REALTOR-BROKER, RB-XXXXX | 808.123.4567 | FirstLast@HawaiiLife.com Agent Name REALTOR-SALESPERSON, RS-XXXXX | 808.123.4567 | FirstLast@HawaiiLife.com



Listing Flyer

Listing Emailer

#### Direct Marketing Collateral



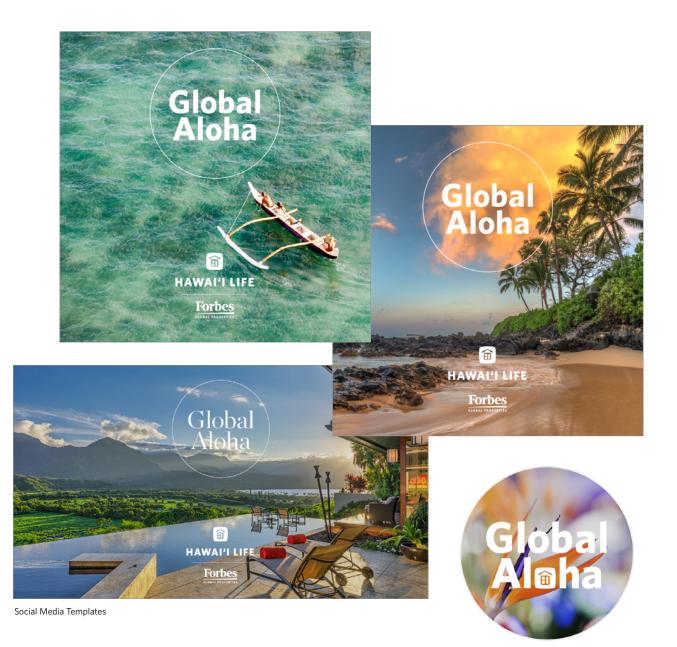
#### This is a Concise, Factual Headline

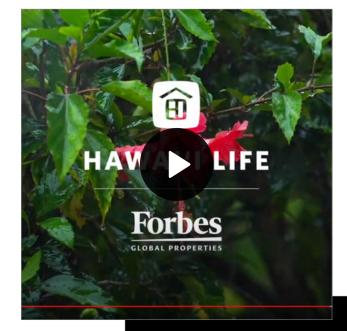
House for Sale in Town, Island | Offered for \$X,XXX,XXX fs

X.XX acres land | X,XXX sqft living | XBR / XBA | MLS# XXXXXXXXX

Exceptional ocean, mountain and sunset views from this six-bedroom estate. Lorem ipsum dolor sit amet, consectetur adipiscing elit. In bibendum cursus elit, eu bibendum neque vulputate at. Pellentesque nulla sapien, finibus et sodales sodales, ultricies quis nulla. Praesent eget dignissim urna. Ut rutrum accumsan ullamcorper. Phasellus non volutpat justo. Aenean feugiat enim sit amet dolor sagittis convallis. Duis non nibh odio. Vivamus sit amet bibendum nulla. Sed ultricies interdum ornare. Quisque non lectus scelerisque arcu malesuada semper sit amet at nunc. Curabitur vitae erat et nisi congue porta.







Agent Name

808.123.4567 | Agent@HawaiiLife.com

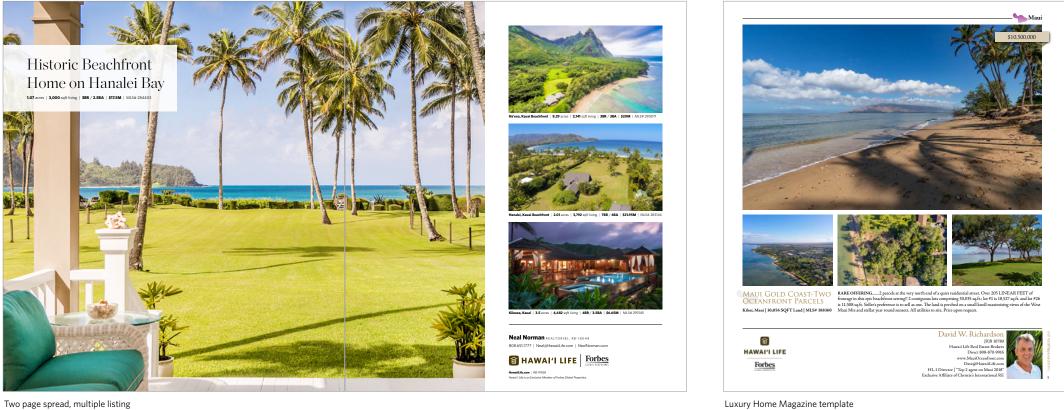
🗃 HAWAI'I LIFE Forbes

Video

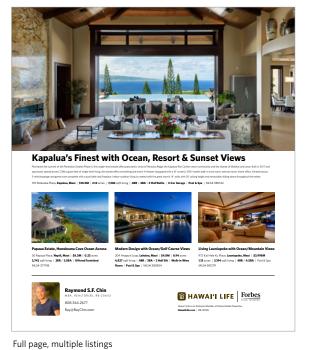
### Social Media and Video

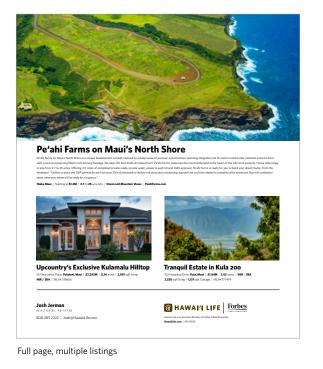
Hawai'i Life and Forbes Global Properties Marketing Guidelines | ©Hawai'i Life Real Estate Brokers | page 12

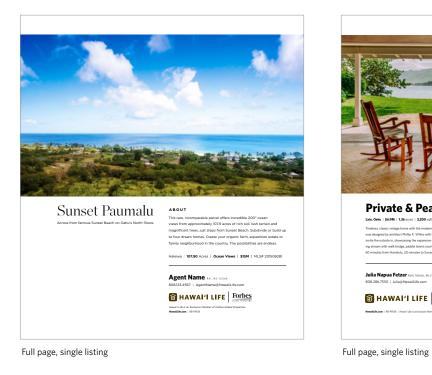




Two page spread, multiple listing





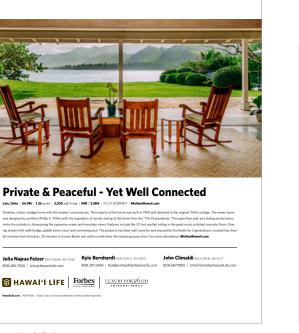


## Print Ad Layouts

Working with styles and the layout grid, the create team can adjust these layouts to work for your quantity of listings, publication specs, agents involved and marketing objectives. Flexibility with consistency, style and clarity.

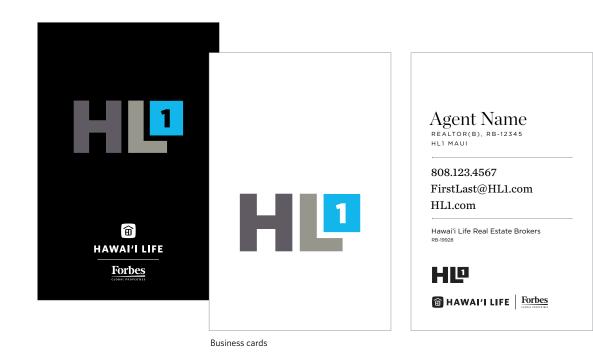


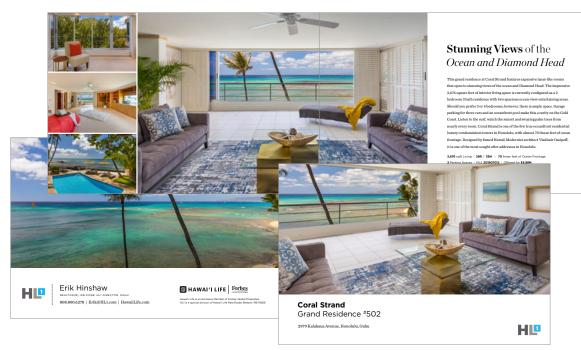
Forbes Global Properties template





Column ad





Brochure

#### HL

#### Factual Header or Open House

Selling Point or Property Address



1-2345 Street, Town \$X.XM | X acres | X,XXX sqft Living | XBR / X.XBA | MLS# 123456

Quality built custom home in the popular, upscale Kona neighborhood of Wainani Estates. Designed with clean lines and high end, modern finishes this home stands out from the competition. The large, custom etched glass double doors introduce you to the spacious great room. Slide the extra large Fleetwood pocket sliding doors into the walls to open the living room to the lanai and out to views of the pacific. You'll feel relaxed and rejuvenated by the warm tones and attention to detail that make this home unique.

#### MORE INFO

Agent Name REALTOR(B), RB-12345

FirstLast@HawaiiLife.com 808.123.4567



© Hawaii Life Real Estate Brokers, RB-19928 | 800-370-3848 | HawaiiLife.com view in browser | forward this email | unsubscribe

HL1 is a special division of Hawal'l Life Real Estate Brokers. If your home is currently listed for sale, please disregard thi

Listing Emailer

#### HL1 Collateral

More Info





#### James Sullivan Realtor (S)

Cell: 808.443.6644 Office: 808.882.5600 james@maunakearealty.com 62-100 Mauna Kea Beach Dr. Kohala Coast, HI 96743 maunakearealty.com Forbes GLOBAL PROPERTIES

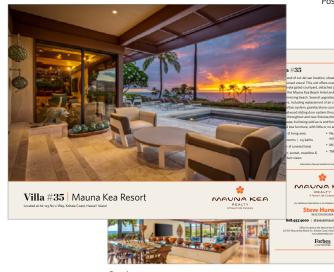
Business cards



Contract Contexec Contract Contract Contract Contract Contract Contract Contrac

Postcard





Brochure

<text><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item>



© Ma view it If your

Listing Emailer

#### Mauna Kea Realty Collateral



#### **Factual Header or Open House**

Selling Point or Property Address



69-1560 Puako Beach Drive, Kamuela \$800,000 | 0.6 acres | 1,234 sqft Living | 3BR / 3.5BA | MLS# 123456

This 71,349 sqft (1.64 acres) oceanfront property is comprised of 3 separate TMKs, a significant feature as the aggregate value of the separate lots is greater than the price of a single large lot. Parcels (3) 6-9-2-4, 24 and 25 have V-1.25 resort zoning, professionally landscaped and feature a reef protected black sand and pebble beach. Each lot has its own water meter, total of 3. Rock walls surround entire property, private gate.

More Tefr

MORE INFO

Agent Name REALTOR(B), RB-12345 Name@MaunaKeaRealty.com 808.123.4567





© Mauna Kea Realty, A Hawaii Life Company | 800-370-3848 | MaunaKeaRealty.com view in browser | forward this email | unsubscribe

nome is currently listed for sale, please disregard this announcement. It is not our intent to solicit another Realtor's business





HAWAI'I LIFE Forbes





#### **Factual Header or Open House**

Selling Point or Property Address



1234 Kahala Avenue, Honolulu \$987,654 | 1.2 acres | 1,234 sqft Living | 3BR / 3.5BA | MLS# 123456

Quality built custom home in the popular, upscale Kona neighbo Designed with clean lines and high end, modern finishes this he competition. The large, custom etched glass double doors intro great room. Slide the extra large Fleetwood pocket sliding door living room to the lanai and out to views of the pacific. You'll fe by the warm tones and attention to detail that make this hom

MORE INFO

Agent Name REALTOR(B), RB-12345 FirstLast@HawaiiLife.com 808.123.4567

HAWAI'I LIFE Forbes

C Hawaii Life Real Estate Brokers, RB-19928 | 800-370-3848 | HawaiiLife view in browser | forward this email | unsubscribe

Listing Emailer



Exceptional ocean, mountain and sunset views from this six-bedroom estate. Lorem ipsum dolor sit amet, consectetur adipiscin; alesuada semper sit amet at nunc. Curabitur vitae erat et nisi congue port

Agent Name REALTOR-BROKER, RB-XXXXX | 808.123.4567 | FirstLast@HawaiiLife.com Agent Name REALTOR-SALESPERSON, RS-XXXXX | 808.123.4567 | FirstLast@HawaiiLife.com

CHOI MAWAI'I LIFE Forbes Choi.HawaiiLife.com Main Office: 808.734.771

Listing Flyer

### The Choi Group Collateral



#### Extraordinary Properties, Solid Representation

For Hawaii's most experienced luxury sales team, contact The Choi Group today.



elit. In bibendum cursus elit, eu bibendum neque vulputate at. Pellentesque nulla sapien, finibus et sodales sodales, ultricisor nulla. Praesent eget dignissim urna. Ut rutrum accumsan ullancorper. Phasellus non volutpat justo. Aenean feugiat enim sit amet dolor sagittis convallis. Duis non nibh odio. Vivamus sit amet bibendum nulla. Sed ultricies interdum ornare. Quisque non lectus

waiiLife.com lulu, HI 96816 | RB-1992

RTTOLIO Leading COMPANIES COMPANIES

### Next Steps...

Get marketing, celebrate the brands, be consistent and use the provided tools!

Learn more & get started at: smarket.hawaiilife.com/products/fgp